

New Era Informatique helps Raddison Blu Hotels to achieve full Guest Mobility with HPE-Aruba

Team New Era helps Radisson Blu Hotels to achieve full guest mobility in the Hotel premises with centrally managed simple, scalable HPE-Aruba Wireless solution.

About Radisson Blu Resort & Spa – Alibaug : With manicured landscapes and sparkling pools tastefully arranged in a peaceful resort setting, the Radisson Blu Resort & Spa - Alibaug, India offers a lavish retreat just 110 kilometers from Mumbai. By providing on-site amenities like Olympic Size Pool, Free high-speed wireless Internet, a full-service SPA and a charming library in a coastal setting near Varsoli Beach, has ability to tailor services for guests on the go, as well as those looking for a restful retreat. Committed to provide a stress-free experience can be seen in the 156 rooms, suites and villas, each featuring a gorgeous private garden or balcony. You can share a fine dining experience in our three restaurants and bars or host memorable meetings in our stylish, modern 5,000-square-foot event space.

About New Era: New Era Informatique Pvt Ltd is a Mumbai based Solution provider for all datacenter requirements. Founded in 2001, **New Era** carved a niche by addressing customer's needs and reacting quickly to provide effective world-class solutions. Put Simply, Solutions that are just right with the latest Technology and a lot of common sense, Solutions that take care of your business needs. With expertise in datacenter solutions including hyper-converged infra, Vmware, Microsoft and many more leading technology provider New Era has a prime focus on optimal solution designing.



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"Iconic, stylish and sophisticated, Radisson Blu creates excitingly individual hotels for individual minds."

"New Era carved a niche by addressing customer's needs and reacting quickly to provide effective world-class solutions"

Challenge: “The hotel aimed to assure reliability and future-proof its network infrastructure while enhancing guest experience by addressing the needs of business and leisure travelers who increasingly utilize internet-enabled mobile devices. This meant deploying free Wi-Fi across the 150+ guest rooms, meeting rooms, restaurants and other public areas.”, Anurag Kumar from Radisson hotel stated.

After brief discussion about understanding the customer pain point **New Era Informatique** suggested the HPE-Aruba Solution. The solution met the scalability criteria required for the massive deployment and offered central management and the automation of software updates on the Access Points.

- Wireless connectivity across the entire hotel premises including more than 150 rooms and multiple common areas
- Centralize administration of wireless network to eliminate manual configuration of each individual access point
- Stable and scalable solution capable of meeting the Wi-Fi requirements of one of the best hotel properties

Solution: To achieve the level of wireless coverage needed for Radisson Blu's hotel Premises, New Era decided to use the HPE-Aruba Indoor and outdoor AP's along with the Wireless controllers. With HPE-Aruba's solution in place, Radisson Blu Hotels, Alibaug now has complete visibility and control of the network and devices on it from a single, easy-to-use interface. The hotel's IT Team has also added comprehensive real-time monitoring capabilities to streamline troubleshooting and remediation by implementing HPE-Aruba Network Management. The management solution allows the hotel to 'identify and resolve problems in its wireless network before the issue results in helpdesk calls from guests'.

Team **New Era** took this challenge of Covering complete premises and Centralize management of access points, helping customer to be able to serve their customers with better wireless coverage. Since HPE-Aruba's mobility solutions are centered on delivering enterprise-grade quality and performance in a cost-efficient package, this project at, Radisson Blu Hotels, Alibaug is further validation of our capabilities to meet customer mobility needs in the hospitality sector.



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new era
REDEFINING IT SOLUTIONS

“Since we no longer have to worry about storage management & provisioning, we can focus on delivering new applications and better services.”

*“The HPE-Aruba's **mobility solutions** are centered on delivering enterprise-grade quality*

“comprehensive real-time monitoring capabilities to streamline troubleshooting and remediation”



Benefits:

- Complete visibility and control of the network and devices from a single, easy-to-use interface
- Authentication, encryption, VPN connections, IPv4 and IPv6 services and wireless intrusion protection for more than 5,000 wireless devices simultaneously
- Reduced Capital Expenditure since APs support greater density and extend coverage across multiple rooms
- Cost savings as custom designed wireless overlay dramatically cut network cabling costs
- Real-time monitoring, troubleshooting and remediation helped resolve issues before helpdesk intervention was required

“Enterprise-grade quality and performance in a cost-efficient package.”